Consolidated Financial Results (Japanese Accounting Standards) for the Second Quarter of the Fiscal Year ending March 31, 2024

October 26, 2023

(Percentages show year-on-year changes)

Company name
Stock codeSBI Global Asset Management Co., Ltd.Stock exchange listing:
URL
https://www.sbiglobalam.co.jpStock code4765URL
https://www.sbiglobalam.co.jpRepresentative(Title) Representative Director and President(Name) Tomoya AsakuraPerson responsible for disclosure(Title) Executive Officer and CFO(Name) Yasuyuki Ogasawara+81 3 6229-0812

Scheduled date for filing of quarterly report: Novembert 2, 2023 Scheduled date of payment of dividends: —

Supplementary documents for quarterly financial results: None

Quarterly financial results briefing: Yes (We will post a video of the briefing on our official website, targeting analysts and institutional investors.)

- (Amounts of less than one million yen are rounded down) 1. Consolidated Financial Results for the Second Quarter of the Fiscal Year ending March 31, 2024 (April 1, 2023 to September 30, 2023)
- (1) Consolidated Results of Operations (cumulative)

| | | | | | (Fercentages show year-on-year changes) | | | |
|---|-------------|------|------------------|------|---|------|---|------|
| | Net sales | | Operating income | | Ordinary income | | Net income attributable to owners of parent | |
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| Second quarter of Fiscal Year ending March 31, 2024 | 4,989 | 22.3 | 1,127 | 10.3 | 1,363 | 10.5 | 858 | 18.3 |
| Second quarter of Fiscal Year ended March 31, 2023 | 4,080 | 3.6 | 1,022 | 2.9 | 1,234 | 4.9 | 725 | 0.3 |

(Note) Comprehensive income Q2 of the Fiscal Year ending March 31, 2024 623 Million yen ($\triangle 16.5\%$)

| Q2 of the Fiscal Year ended March 31, 2023 746 Million yen (△48.3% | | | | | |
|--|------------------------------|--------------------------------|--|--|--|
| | Net income per share (basic) | Net income per share (diluted) | | | |
| | yen | yen | | | |
| Second quarter of Fiscal Year ending March 31, 2024 | 9.58 | _ | | | |
| Second quarter of Fiscal Year ended March 31, 2023 | 8.10 | _ | | | |
| (2) Consolidated financial p | osition | | | | |

Total assets Net assets Equity ratio Net assets per share Million yen Million yer % yen Second quarter of Fiscal Year ending March 31, 18,329 16,090 87.0 177.92 2024 Fiscal Year ended March 21,356 16,799 77.2 183.79 31, 2023

(Reference) Shareholders' equity Q2 of the Fiscal Year ending March 31, 2024 15,954 Million yen

Fiscal Year ended March 31, 2023 16,481 Million yen



2. Dividends

| | | Dividend | | | | | |
|--|----------------------|--------------------------|-------------------------|----------|--------|--|--|
| | End of first quarter | End of second quarter | End of third quarter | Year-end | Annual | | |
| | yen | yen | yen | yen | yen | | |
| Fiscal Year ended March 31, 2023 | — | 8.25 | — | 12.75 | 21.00 | | |
| Fiscal Year ending March 31, 2024 | — | 8.50 | | | | | |
| Fiscal Year ending March 31, 2025 (forecast) | | _ | _ | _ | _ | | |

(Note) Revision to the most recently announced dividend forecast: None

Forecast of the annual dividend for the year ending March 31, 2024, is yet to be determined.

3. Forecasts of Consolidated Financial Results for the Fiscal Year ending March 31, 2024 (April 1, 2023, to March 31, 2024)

Consolidated Forecasts for the Fiscal Year Ending March 31, 2024, are yet to be determined. (Note) Revision to the most recently announced earnings forecast: None

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1. Qualitative Information on Quarterly Financial Results

(1) Explanation of Business Results

(1) Summary of consolidated financial results

During the first and second quarters of the current fiscal year (April 1, 2023 to September 30, 2023), inflation continued to rise and interest rates remained high, particularly in Europe and the United States, amid geopolitical instability worldwide. Among the major economies, Japan maintained its unprecedented monetary easing and the Nikkei Stock Average temporarily reached a postbubble high, but global stocks and debentures markets decelerated towards the second half. Despite such circumstances, the Company's consolidated financial results set new records in terms of sales and all profit items.

In the Asset Management Business, SBI Asset Management Co., Ltd., a major subsidiary, expanded its publicly offered index fund products lineup, resulting in a 69% increase in investment balance compared with the end of the same period of the previous year (end of September 2022). With the addition of the investment balance of Shinsei Investment Management Co., Ltd., which was merged at the beginning of the current fiscal year, the overall investment balance of the entire Group exceeded 5 trillion yen, and management fees (trust fees) increased accordingly. As a result, net sales of the Asset Management Business amounted to 3,979 million yen, an increase of 31.8% from the same period of the previous fiscal year (from April 1, 2022 to September 30, 2022).

In the Financial Services Business, there were steady increases in the number of units of Wealth Advisor for tablet devices used by advisers of distributing financial institutions and in the number of financial institutions using investment-related tools online. In addition, the number of asset management seminars held and online advertising, etc., recovered from the difficult situation under the COVID-19 pandemic. However, due to a lack of projects for temporary development of investment-related tools for financial institutions and a decrease in net sales of equity-related information, net sales in the Financial Services Business decreased 4.7% year on year to 1,009 million yen.

As a result, net sales for the first and second quarters under review amounted to 4,989 million yen, an increase of 22.3% from 4,080 million yen for the same period of the previous fiscal year.

Moreover, cost of sales was 2,385 million yen, an increase of 30.9% from 1,821 million yen for the same period of the previous fiscal year. Selling, general and administrative expenses were 1,476 million yen, an increase of 19.4% from 1,235 million yen for the same period of the previous fiscal year.

As a result, for the first and second quarters of the current fiscal year, operating profit was 1,127 million yen, an increase of 10.3% from 1,022 million yen for the same period of the previous fiscal year, non-operating profit increased 23 million yen on a net basis from the same period of the previous fiscal year, and ordinary profit was 1,363 million yen, an increase of 10.5% from 1,234 million yen for the same period of the previous fiscal year.

Based on the above-mentioned results, net income attributable to owners of parent for the first and second quarters of the fiscal year was 858 million yen, an increase of 18.3% from 725 million yen for the same period of the previous fiscal year, and consolidated net sales and all profit items marked a record high.

| | Second quarter of Fiscal Year ending March 31, 2023 | | Second quarter of Fiscal Year ending March 31, 2024 | | Increase/Decrease | |
|---|--|-------------|--|-------------|-------------------|-----------|
| | Amount | Profit rate | Amount | Profit rate | Amount | Rate (%) |
| | (Thousand yen) | (%) | (Thousand yen) | (%) | (Thousand yen) | Kate (70) |
| Sales | 4,080,237 | | 4,989,126 | | 908,888 | 22.3% |
| Operating profit | 1,022,580 | 25.1% | 1,127,724 | 22.6% | 105,144 | 10.3% |
| Ordinary profit | 1,234,243 | 30.2% | 1,363,383 | 27.3% | 129,139 | 10.5% |
| Net income attributable to owners of parent | 725,949 | 17.8% | 858,681 | 17.2% | 132,731 | 18.3% |

Summary of Financial Results

Consolidated net sales increased for the 12th consecutive period as a second quarter and recorded the highest sales for the 7th consecutive period.

Operating profit increased for the 4th consecutive period as a second quarter and recorded the highest income for the third consecutive period.

Ordinary profit increased for the 14th consecutive period as a second quarter and recorded the highest income for the 12th consecutive period.

Net profit attributable to owners of parent increased for the 14th consecutive period as a second quarter and recorded the highest income for the 9th consecutive period.

| | First and Second | Quarter of | First and Second Quarter of | | |
|-----------------------------|----------------------|--------------|----------------------------------|-----------|---------|
| | Previous Fiscal Year | | Current Fiscal Year | | Rate of |
| Not solos by Sogmont | (from April 1, 2022 | to September | (from April 1, 2022 to September | | |
| Net sales by Segment | 30, 2022) | | 30, 2023) | | change |
| | Amount (Thousand | Rate (%) | Amount (Thousand Rate (%) | (%) | |
| | yen) | Kate (70) | yen) | Kate (70) | |
| Asset Management Business | 3,020,514 | 74.0 | 3,979,691 | 79.8 | 31.8 |
| Financial Services Business | 1,059,723 | 26.0 | 1,009,434 | 20.2 | ∆4.7 |
| Consolidated net sales | 4,080,237 | 100.00 | 4,989,126 | 100.0 | 22.3 |

Net sales by segment and by service were as follows.

1) Asset Management Business

The balance of assets under management (including the balance of advisory assets) of three subsidiaries of the Asset Management Business increased 12.4% to 5.1 trillion yen at the end of the quarter under review (September 30, 2023) from 4.5 trillion yen at the end of the same quarter of the previous fiscal year (September 30, 2022). Net sales of the Business for the second quarter of the fiscal year under review increased by 31.8% to 3,979 million yen from 3,020 million yen for the same period of the previous fiscal year, as management fees (trust fees) increased due to a rising investment balance.

Segment profit was 833 million yen, an increase of 11.0% from 751 million yen for the same period of the previous fiscal year.

2) Financial Services Business

The number of Wealth Advisors used by financial institutions distributing investment trusts rose to 115,943 units, an increase of 842 units from 115,101 units at the end of the same quarter of the previous fiscal year, and data sales for tablet applications also increased accordingly. In addition, although the number of financial institutions using investment-related tools online has expanded, and the numbers of asset management seminars and IR support cases have also been on a recovery trend, net sales in this segment for the first and second quarters of the fiscal year under review decreased 4.7% to 1,009 million yen from 1,059 million yen in the same quarter of the previous year mainly due to a decrease in equity-related information.

Segment profit was 293 million yen, an increase of 8.4% from 271 million yen for the same period of the previous fiscal year.

(2) Explanation of Financial Position

1) Analysis of Financial Position

Total assets decreased by 3,026 million yen from the end of the previous consolidated fiscal year to 18,329 million yen. This was due to a decrease of 7,235 million yen in current assets, and an increase of 4,213 million yen in non-current assets. The decrease in current assets was mainly due to a decrease of 9,409 million yen in accounts receivable and a net increase of 1,695 million yen in cash and deposits. Accounts receivable decreased mainly due to a fall in the collection of receivables for return of Morningstar licenses. The net increase in cash and deposits resulted from the aforementioned collection of accounts receivable, payment of dividends, tax payments, and investment management. The increase in non-current assets was mainly due to an increase of 4,231 million yen in investment securities. This was due to changes in net asset value, new purchases of stable performance securities for 5,437 million yen, and a reversal of 200 million yen in specified comprehensive trust assets, including the cancellation and redemption of 682 million yen in investment trusts.

Total liabilities decreased by 2,317 million yen from the end of the previous consolidated fiscal year to 2,239 million yen. This was mainly due to a net decrease of 2,443 million yen in income taxes payable due to the final payment of taxes and the recording of income taxes for the period under review.

Moreover, total net assets decreased by 709 million yen from the end of the previous consolidated fiscal year to 16,090 million yen. This was mainly due to the recording of 858 million yen in net income attributable to owners of parent and the dividend payout of 1,143 million yen resulting in a decrease of 284 million yen in retained earnings, and a decrease of 182 million yen in non-controlling interests due to additional acquisition of subsidiary stocks from non-controlling shareholders.in the second quarter of the fiscal year under review.

2) Cash Flows

The balance of cash and cash equivalents at the end of the second quarter of the current consolidated fiscal year increased by 1,492 million yen from the end of the previous consolidated fiscal year to 3,977 million yen. The status of each cash flow is as follows.

(Cash flows from operating activities)

Cash flows from operating activities increased by 6,007 million yen from the previous consolidated fiscal year to 7,535 million yen (inflow).

This was mainly due to the recording of 1,363 million yen in income before income taxes, collection of 9,296 million yen in accounts receivable, an increase of 399 million yen in trade receivable, and 2,523 million yen in income taxes paid.

(Cash flows from investing activities)

Cash flows from investing activities decreased by 1,551 million yen from the previous consolidated fiscal year to 4,702 million yen (outflow).

This was mainly due to the acquisition of investment securities of 5,437 million yen and the sale of investment securities of 884 million yen.

(Cash flows from financing activities)

Cash flows from financing activities decreased by 508 million yen from the previous consolidated fiscal year to 1,358 million yen (outflow).

This was mainly due to dividends paid of 1,143 million yen and additional acquisition of existing subsidiaries' stocks of 189 million yen.

(3) Priority Business and Financial Issues to Be Addressed

There are no significant changes in the issues that the Group should address during the first and second quarters of the fiscal year under review.

(4) Research and Development Activities Not applicable

(5) Explanation about Future Forecast Information such as Consolidated Earnings Forecast

Regarding the forecast for the current fiscal year, it is difficult to predict the trends over the course of the current fiscal year in the financial market closely related to our business, rendering it challenging to make a rational calculation of the business results at the moment, so we have yet to decide the forecast at this time.

2. Quarterly Consolidated Financial Statements and Major Notes

(1) <u>Quarterly Consolidated Balance Sheet</u>

| | | (Thousand yen) |
|------------------------------------|-------------------------------------|--|
| | Fiscal Year ended March 31, 2023 | Second Quarter of Current Fiscal Year |
| | (March 31, 2023) | (September 30, 2023) |
| ASSETS | | |
| Current assets | | |
| Cash and cash equivalents | 2,137,894 | 3,833,221 |
| Accounts receivable | 1,483,903 | 2,247,003 |
| Inventories | _{%1} 1,386 | _{%1} 1,368 |
| Other accounts receivable | 9,409,529 | - |
| Other current assets | 959,197 | 674,937 |
| Total current assets | 13,991,911 | 6,756,530 |
| Non-current assets | | |
| Tangible fixed assets | _{**2} 345,777 | _{*2} 362,803 |
| Intangible fixed assets | | |
| Goodwill | 1,676,585 | 1,707,525 |
| Software | 863,429 | 842,729 |
| Other intangible assets | 39,775 | 87,764 |
| Total intangible assets | 2,579,790 | 2,638,019 |
| Investments and other assets | | |
| Investment securities | 3,871,154 | 8,102,944 |
| Deferred tax assets | 416,769 | 338,023 |
| Other investment and other assets | 142,375 | 127,315 |
| Total investments and other assets | 4,430,299 | 8,568,282 |
| Total non-current assets | 7,355,867 | 11,569,105 |
| Deferred assets | | |
| Stock issuance cost | 8,587 | 3,997 |
| Total deferred assets | 8,587 | 3,997 |
| TOTAL ASSETS | 21,356,365 | 18,329,634 |

| | | (Thousand yen) |
|--|---|--|
| | Fiscal Year ended March 31, 2023 (March 31, 2023) | Second Quarter of Current Fiscal Year (September 30, 2023) |
| LIABILITIES | | |
| Current liabilities | | |
| Accounts payable-trade | 62,753 | 15,926 |
| Accounts payable-other | 1,010,877 | 1,122,204 |
| Lease payable | 50,646 | 57,725 |
| Income taxes payable | 2,709,257 | 265,635 |
| Consumption taxes payable | 12,179 | 65,828 |
| Other current liabilities | 508,107 | 519,783 |
| Total current liabilities | 4,353,822 | 2,047,103 |
| Non-current liabilities | | |
| Lease payable | 202,641 | 192,056 |
| Total non-current liabilities | 202,641 | 192,056 |
| TOTAL LIABILITIES | 4,556,464 | 2,239,159 |
| NET ASSETS | | |
| Shareholders' equity | | |
| Common stock | 3,363,635 | 3,363,635 |
| Capital surplus | 4,514,168 | 4,528,571 |
| Retained earnings | 8,335,546 | 8,050,891 |
| Treasury stocks | △20 | △20 |
| Total shareholders' equity | 16,213,329 | 15,943,076 |
| Accumulated other comprehensive income | | |
| Valuation difference on other securities | 13,440 | △409,743 |
| Foreign currency translation adjustments | 254,273 | 421,217 |
| Total accumulated other comprehensive income | 267,713 | 11,473 |
| Non-controlling shareholders' equity | 318,858 | 135,924 |
| TOTAL NET ASSETS | 16,799,901 | 16,090,474 |
| TOTAL LIABILITIES AND NET ASSETS | 21,356,365 | 18,329,634 |

(2) Quarterly Consolidated Statement of Income and Quarterly Consolidated Statement of Comprehensive Income Quarterly Consolidated Statement of Income

Second quarter of the fiscal year

| | | (Thousand yen) |
|--|---|---|
| | Second Quarter of Previous Fiscal Year (From April 1, 2022 to September 30,2022) | Second Quarter of Current Fiscal Year (From April 1, 2023 to September 30, 2023) |
| Net sales | 4,080,237 | 4,989,126 |
| Cost of sales | 1,821,803 | 2,385,394 |
| Gross profit | 2,258,433 | 2,603,732 |
| Selling, general and administrative expenses | _* 1,235,853 | _※ 1,476,007 |
| Operating income | 1,022,580 | 1,127,724 |
| Non-operating income | | |
| Interest income | 87,064 | 8,115 |
| Dividends income | 114,169 | 100,078 |
| Gain on sale of investment securities | 15,520 | 1,31,942 |
| Other non-operating income | 1,589 | 1,574 |
| Total non-operating income | 218,344 | 241,710 |
| Non-operating expenses | | |
| Foreign exchange losses | 252 | 49 |
| Amortization of stock issuance cost | 5,208 | 5,331 |
| Other non-operating expenses | 1,220 | 670 |
| Total non-operating expenses | 6,680 | 6,052 |
| Ordinary income | 1,234,243 | 1,363,383 |
| Extraordinary loss | | |
| Loss on valuation of crypto assets | 4,848 | - |
| Loss on Loss on sale of investment securities | 974 | |
| Total extraordinary loss | 5,822 | - |
| Income before income taxes | 1,228,421 | 1,363,383 |
| Income taxes-current | 354,887 | 217,460 |
| Income taxes-deferred | 61,486 | 264,522 |
| Total income taxes | 416,374 | 481,983 |
| Profit | 812,047 | 881,400 |
| Net income attributable to non-controlling interests | 86,097 | 22,718 |
| Net income attributable to owners of parent | 725,949 | 858,681 |

Quarterly Consolidated Statement of Comprehensive Income

Second quarter of the fiscal year

| Second quarter of the instan your | | (Thousand yen) |
|--|--|---|
| | Second Quarter of Previous Fiscal Year (From April 1, 2022 To September 30, 2022) | Second Quarter of Current Fiscal Year (From April 1, 2023 To September 30, 2023) |
| Profit | 812,047 | 881,400 |
| Other comprehensive income | | |
| Valuation difference on other securities | ∆329,788 | ∆424,973 |
| Foreign currency translation adjustments | 264,564 | 166,944 |
| Total other comprehensive income | △65,224 | △258,029 |
| Comprehensive income | 746,822 | 623,370 |
| (Breakdown) | | |
| Comprehensive income attributable to owners of parent | 666,295 | 602,441 |
| Comprehensive income attributable to non- controlling interests | 80,527 | 20,929 |

(3) Quarterly consolidated statement of cash flows

| | | (Thousand yen) |
|---|---|---|
| | Second Quarter of Previous Fiscal Year | Second Quarter of Current Fiscal Year |
| | (From April 1, 2022 to September 30, 2022) | (From April 1, 2023 to September 30, 2023) |
| Cash flows from operating activities | · · · · · | i i i i i i i i i i i i i i i i i i i |
| Income before income taxes | 1,228,421 | 1,363,383 |
| Depreciation and amortization expenses | 227,454 | 155,320 |
| Amortization of long-term prepaid expenses | 2,455 | - |
| Amortization of goodwill | 58,872 | 51,645 |
| Amortization of stock issuance cost | 5,208 | 5,331 |
| Interest and dividend income | ∆201,234 | ∆108,193 |
| Loss (gain) on sale of investment securities | ∆14,546 | ∆131,942 |
| Foreign exchange losses (gains) | ∆632 | ∆562 |
| Decrease (increase) in trade receivables | ∆128,231 | ∆399,414 |
| Decrease (increase) in inventories | ∆211 | 18 |
| Increase (decrease) in trade payables | ∆5,932 | ∆46,826 |
| Increase (decrease) in accounts payable - other | 63,104 | 139,372 |
| Decrease (increase) in other current assets | 122,940 | 9,132,147 |
| Increase (decrease) in other current liabilities | 2,668 | △125,586 |
| Sub total | 1,360,336 | 1,0,034,693 |
| Interest and dividend income received | 58,811 | 3,691 |
| Income taxes paid | ∆535,401 | △2,523,959 |
| Income tax refund amount | 644,803 | 21,222 |
| Cash flows from operating activities | 1,528,549 | 7,535,647 |
| Cash flows from investing activities | | .,, |
| Purchase of property, plant and equipment | △1,637 | ∆9,958 |
| Purchase of intangible assets | △137,668 | ∆136,081 |
| Proceeds from sales of investment securities | 8,027 | 884,947 |
| Purchase of investment securities | △3,000,000 | △5,437,007 |
| Proceeds from sale of shares of subsidiaries and associates | | |
| Proceeds from refund of leasehold and | | |
| guarantee deposits | - | 61,725 |
| Payments of leasehold and guarantee deposits | △19,779 | ∆66,918 |
| Cash flows from investing activities | ∆3,151,058 | ∆4,702,893 |
| Cash flows from financing activities | | |
| Cash dividends paid | △807,060 | ∆1,143,336 |
| Expenditure on acquisition of subsidiary shares | | |
| without change in scope of consolidation | ∆9,000 | ∆189,460 |
| Repayments of lease obligations | ∆33,865 | ∆25,399 |
| Cash flows from financing activities | ∆849,925 | △1,358,197 |
| Effect of exchange rate change on cash and cash equivalents | ∆75,010 | 17,816 |
| Net increase (decrease) in cash and cash | | · · · · · |
| equivalents | △2,547,445 | 1,492,373 |
| Cash and cash equivalents at beginning of period | 5,176,908 | 2,485,551 |
| Cash and cash equivalents at end of period | * 2,629,463 | _* 3,977,925 |
| | × =,0=0,100 | × 0,011,020 |

(4) Notes on Quarterly Consolidated Financial Statements

(Notes on the premise of a going concern) Not applicable

(Change in the scope of consolidation or the scope of application of the equity method)

Change in scope of consolidation

Shinsei Investment Management Co., Ltd., which was a consolidated subsidiary of the Company, is excluded from the scope of consolidation as it ceased its operation on April 1, 2023 as a result of an absorption-type merger in which SBI Asset Management Co., Ltd., a consolidated subsidiary of the Company, was the surviving company.

(Notes on the changes in accounting policies)

Not applicable

(Application of special accounting treatment for preparing quarterly consolidated financial statements) Not applicable

(Changes in accounting estimates)

Not applicable

(Notes on quarterly consolidated balance sheet)

*1 Breakdown of inventories

| | | (Thousand yen) |
|-----------------|--|--|
| | Previous Fiscal Year (As of March 31, 2023) | Second Quarter of Current Fiscal Year (As of September 30, 2023) |
| Stocks | 1,386 | 968 |
| Work in process | - | 400 |

*2 Accumulated depreciation of tangible fixed assets

| | | (Thousand yen) |
|--------------------------|--|--|
| | Previous Fiscal Year (As of March 31, 2023) | Second Quarter of Current Fiscal Year (As of September 30, 2023) |
| Accumulated depreciation | 287,655 | 320,419 |

(Notes on quarterly consolidated statement of income)

Major items of selling, general and administrative expenses *

| | | (Thousand yen) |
|---------------------|------------------------|---------------------------|
| | Second Quarter of | Second Quarter of Current |
| | Previous Fiscal Year | Fiscal Year |
| | (From April 1, 2022 to | (From April 1, 2023 to |
| | September 30, 2022) | September 30, 2023) |
| Employee's salaries | 507,309 | 612,190 |

(Notes on quarterly consolidated cash flows)

Relationship between the quarterly balance of cash and cash equivalents at the end of the period and the amount of items posted on the quarterly consolidated balance sheet

| | | (Thousand yen) |
|--|------------------------|---------------------------|
| | Second Quarter of | Second Quarter of Current |
| | Previous Fiscal Year | Fiscal Year |
| | (From April 1, 2022 to | (From April 1, 2023 to |
| | September 30, 2022) | September 30, 2023) |
| Cash and cash equivalents | 2,612,939 | 3,833,221 |
| Deposit to securities company account (of other current assets) | 16,523 | 144,704 |
| Cash and cash equivalents at end of period | 2,629,463 | 3,977,925 |

(Notes on shareholders' equity)

I Second quarter of the previous fiscal year (from April 1, 2022 to September 30, 2022)

(1) Dividends paid

| Resolution | Kind of shares | Source of dividends | Total dividends (Thousand yen) | Dividend per share (yen) | Date of right allotment | Effective date |
|------------------------------------|-----------------|---------------------|-----------------------------------|-----------------------------|-------------------------|----------------|
| May 19, 2022 Board of Directors | Common stock | Retained earnings | 807,060 | 9.00 | March 31, 2022 | June 1, 2022 |

(2) Dividends whose effective date falls after the last day of the second quarter of the current fiscal year, among those whose record date falls in the said second quarter

| Resolution | Kind of shares | Source of dividends | Total dividends (Thousand yen) | Dividend per share (yen) | Date of right allotment | Proposed effective date |
|---|-----------------|----------------------|-----------------------------------|-----------------------------|-------------------------|-------------------------|
| September 22, 2022 Board of Directors | Common stock | Retained earnings | 739,805 | 8.25 | September 30, 2022 | December 1, 2022 |

II Second quarter of the current fiscal year (from April 1, 2023 to September 30, 2023)

(1) Dividends paid

| Resolution | Kind of shares | Source of dividends | Total dividends (Thousand yen) | Dividend per share (yen) | Date of right allotment | Effective date |
|------------------------------------|-----------------|----------------------|-----------------------------------|-----------------------------|-------------------------|----------------|
| May 19, 2023 Board of Directors | Common stock | Retained earnings | 1,143,338 | 12.75 | March 31, 2023 | June 1, 2023 |

(2) Dividends whose effective date falls after the last day of the second quarter of the current fiscal year, among those whose record date falls in the said second quarter

| Resolution | Kind of shares | Source of dividends | Total dividends (Thousand yen) | Dividend per share (yen) | Date of right allotment | Proposed effective date |
|---|-----------------|----------------------|-----------------------------------|-----------------------------|-------------------------|-------------------------|
| September 22, 2023 Board of Directors | Common stock | Retained earnings | 762,224 | 8.50 | September 30, 2023 | December 1, 2023 |

(Notes on significant change in shareholders' equity) Not applicable (Segment information etc.) Segment information

1. Information on sales and income or loss for each reporting segment

Second quarter of the previous fiscal year (from April 1, 2022 to September 30, 2022)

| | | | | (| Thousand yen) |
|--|---------------------------------|-----------------------------------|-----------|--|--|
| | Rej | porting segment | | Matters | Amount |
| | Asset Management Business | Financial Services Business | Total | concerning difference adjustment | recorded on consolidated financial statements |
| Net sales | | | | | |
| Sales to external customers | 3,020,514 | 1,059,723 | 4,080,237 | | 4,080,237 |
| Internal sales or transfers between segments | 80 | 11,829 | 11,910 | ∆11,910 | |
| Total | 3,020,595 | 1,071,552 | 4,092,148 | ∆11,910 | 4,080,237 |
| Segment operating income | 751,404 | 271,175 | 1,022,580 | | 1,022,580 |

Second quarter of the current fiscal year (from April 1, 2023 to September 30, 2023)

| (Thousand year) | | | | | | |
|--|---------------------------------------|--|-----------|---|--|--|
| | Re Asset Management Business | porting segment Financial Services Business | Total | Matters concerning difference adjustment | Amount recorded on consolidated financial statements | |
| Net sales Sales to external customers | 3,979,691 | 1,009,434 | 4,989,126 | | 4,989,126 | |
| Internal sales or transfers between segments | 356 | 2,298 | 2,654 | ∆2,654 | | |
| Total | 3,980,048 | 1,011,732 | 4,991,780 | ∆2,654 | 4,989,126 | |
| Segment operating income | 833,885 | 293,839 | 1,127,724 | | 1,127,724 | |

Difference between the total of reporting segments and the quarterly consolidated statement of income and the 2. main content of the difference (matters concerning difference adjustment) . 、

| | | (Thousand yen) |
|--|---|--|
| Net sales | Second Quarter of Previous Fiscal Year | Second Quarter of Current Fiscal Year |
| Total of reporting segment | 4,092,148 | 4,991,780 |
| Elimination of transactions between segments | ∆11,910 | ∆2,654 |
| Net sales in the quarterly consolidated statement of income | 4,080,237 | 4,989,126 |
| | | (Thousand yen) |
| Segment operating income | Second Quarter of Previous Fiscal Year | Second Quarter of Current Fiscal Year |
| Total of reporting segment | 1,022,580 | 1,127,724 |
| Elimination of transactions between segments | - | - |
| Operating income in the quarterly consolidated statement of income | 1,022,580 | 1,127,724 |

3. Information on impairment loss on non-current assets or on goodwill of each reporting segment

(Significant impairment loss on non-current assets)

Not applicable

(Significant changes in the amount of goodwill)

Not applicable

(Information on significant gain on bargain purchase)

Not applicable

(Revenue recognition)

Disaggregation of revenue from contracts with customers

Second quarter of the previous fiscal year (from April 2, 2023 to September 30, 2023)

| | | - | | | (Thousand yen) |
|---------------------------------------|---------------------------------|-----------------------------------|-----------|-------|----------------------------------|
| | Re | eporting segment | | | Amount recorded |
| | Asset Management Business | Financial Services Business | Total | Other | on consolidated balance sheet |
| Data Solutions | - | 903,754 | 903,754 | - | 903,754 |
| Media Solutions | - | 155,968 | 155,968 | - | 155,968 |
| Asset Management | 3,020,514 | - | 3,020,514 | - | 3,020,514 |
| Revenue from contracts with customers | 3,020,514 | 1,059,723 | 4,080,237 | - | 4,080,237 |
| Other revenue | - | - | - | - | - |
| Sales to external customers | 3,020,514 | 1,059,723 | 4,080,237 | - | 4,080,237 |

First quarter of the current fiscal year (from April 1, 2023 to June 30, 2023)

| | | | | | (Thousand yen) |
|---------------------------------------|---------------------------------|-----------------------------------|-----------|-----------------------|----------------------------------|
| | Re | eporting segment | | Other non- | Amount recorded |
| | Asset Management Business | Financial Services Business | Total | operating expenses | on consolidated balance sheet |
| Data Solutions | - | 815,573 | 815,573 | - | 815,573 |
| Media Solutions | - | 193,860 | 193,860 | - | 193,860 |
| Asset Management | 3,979,691 | - | 3,979,691 | - | 3,979,691 |
| Revenue from contracts with customers | 3,979,691 | 1,009,434 | 4,989,126 | - | 4,989,126 |
| Other revenue | - | - | - | - | - |
| Sales to external customers | 3,979,691 | 1,009,434 | 4,989,126 | - | 4,989,126 |
| | | | | | |

(Information on a per-share basis)

The amount of net income per share and the basis for calculation are as follows.

| | Second Quarter of Previous Fiscal Year (From April 1, 2022 to September 30, 2022) | Second Quarter of Current Fiscal Year (From April 1, 2023 to September 30, 202) |
|--|--|--|
| (1) Net income per share | 8.10 yen | 9.58yen |
| (Basis for calculation) | | |
| Net income attributable to owners of parent (Thousand yen) | 725,949 | 858,681 |
| Amount not attributable to common shareholders (Thousand yen) | - | _ |
| Net income attributable to owners of parent related to common stock (Thousand yen) | 725,949 | 858,681 |
| Average number of shares of common stock during the period (Share) | 89,673,430 | 89,673,480 |

(Significant subsequent events) Not applicable

3. Other investments and other assets

At the meeting of the Board of Directors held on September 22, 2023, the Company resolved to pay an interim dividend for the fiscal year under review, as detailed below.

- (c) Proposed effective date of payment request and scheduled

commencement date of payment December 1, 2023

(Note) Payments will be made to shareholders listed or recorded on the shareholder list as of September 30, 2023.