## Morningstar Japan K.K



# Quarterly Consolidated Financial Results (Japanese Accounting Standards) for the Third Quarter (Nine Months) ended December 31, 2022 (of the Fiscal Year ending March 31, 2023)

January 27, 2023

Company name Morningstar Japan K.K Stock exchange listing: Tokyo Stock Exchange

Stock code 4765 URL https://www.morningstar.co.jp TEL +81 3 6229-0810

Representative (Title) Representative director and President (Name) Tomoya Asakura
Person responsible for disclosure (Title) Chief financial officer (Name) Kazuhisa Ogawa

Scheduled date of filing of quarterly securities report: February 8, 2023

Scheduled date of commencement dividend: -

Supplementary documents for quarterly financial result: None

Quarterly Financial results briefing : Yes (for analysts and institutional investors)

The video of the briefing will be posted promptly to our web site

(Amounts of less than one million yen are rounded down)

1. Quarterly Consolidated Financial Results for the Third Quarter (Nine Months) ended December 31, 2022

(April 1, 2022~December 31, 2022)

#### (1) Consolidated Results of Operations

(Percentages show year-on-year changes.)

	Net sale	es	Operating i	ncome	Ordinary income		Net income attributable to owners of parent	
Third Quarter ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
December 31, 2022	6,526	8.9	1,517	0.2	1,799	2.9	1,091	4.6
December 31, 2021	5,993	9.4	1,513	17.8	1,749	10.8	1,043	6.0

(Note) Comprehensive income Third Quarter ended December 31, 2022 1,319 Million yen ( $\triangle$  20.4 %) Third Quarter ended December 31, 2021 1,658 Million yen ( $\triangle$  47.0 %)

	Net income per share	Net income per share
	(basic)	(diluted)
Third Quarter ended	yen	yen
December 31, 2022	12.18	<del>-</del>
December 31, 2021	11.64	_

Diluted net income per share are not stated because there are no dilutive potential outstanding shares.

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	yen
Third Quarter ended December 31, 2022	14,131	12,045	81.2	128.03
Fiscal Year ended March 31, 2022	14,055	12,273	84.0	131.64

(Reference) Shareholders' equity Third Quarter ended December 31, 2022 11,480 Million yen
Fiscal Year ended March 31, 2022 11,804 Million yen

#### 2. Dividends

	Dividend per share							
	End of first quarter	End of second quarter	End of third quarter	Year-end	Total			
	yen	yen	yen	yen	yen			
Fiscal Year ended March 31, 2022	_	8.00	_	9.00	17.00			
Fiscal Year ending March 31, 2023	_	8.25	_					
Fiscal Year ending March 31, 2023 (Forecast)			-	12.75	12.75			

(Note) Corrections from the most recently announced dividend forecast: Yes

#### 3. Forecast of Consolidated Financial Results for the Fiscal Year ending March 31, 2023 (April 1, 2022 to March 31, 2023)

(Percentages show year-on-year changes.)

	Net sales		Operating inc	come	Ordinary inc	ome	Net income attributable to owners of parent		Net income per share	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	yen	
Fiscal Year ending March 31, 2023	9,000	10.8	2,150	0.9	2,500	4.0	5,700	292.0	63.56	

(Note) Existence of revision from the most recently announced earnings forecast: Yes

(Note) Please refer to the "Earnings Forecast for the Fiscal Year Ending March 31, 2023: Significant Increase in Net Income Attributable to Parent Company Shareholders, Extraordinary Income, and Extraordinary Loss" announced today (January 27, 2023) for the revision of the consolidated earnings forecast.

#### **※** Notes

(1) Significant changes in subsidiaries during Third Quarter ended December 31, 2022

(changes in specified subsidiaries affecting the scope of consolidation):

New: 1 (Company name) Excluded: 3 (Company name)

**Shinsei Investment Management** SBI Bond Investment Management Co., Ltd.,

Co..Ltd. SBI Regional Revitalization Asset Management Co., Ltd.

SBI Asset Management Group, Inc.

(2) Application of special accounting for preparing quarterly consolidated financial statements: None

(3) Changes in accounting policies and estimates, and retrospective restatements:

① Changes in accounting policies in accordance with revision of accounting standards: Yes None 2 Changes in accounting policies other than item 1 above: None 3 Changes in accounting estimates: None

(4) Number of shares issued (common stock)

4 Retrospective restatements:

① Number of shares outstanding at end of period (including treasury stocks)

89,673,600 shares As of December 31, 2022 89,673,600 shares As of March 31, 2022

② Number of treasury stocks at end of period

As of December 31, 2022 170 shares As of March 31, 2022 170 shares

3 Average number of shares during period

Third Quarter ended December 31, 2022 89,673,430 shares Third Quarter ended December 31, 2021 89,673,430 shares

- ※ This quarterly financial summary is outside to quarterly review by certified public accountant or audit Firm.
- ※ Explanation regarding the appropriate use of financial forecasts and other special items (How to obtain the financial results briefing)

A briefing of financial results for analysts is scheduled to be held on January 27, 2023 and a video of the briefing will be posted promptly to our

## 2. Quarterly Consolidated Financial Statements

# (1) Quarterly Consolidated Balance Sheet

Other current assets 814,825 392,110 Total current assets 7,604,080 4,941,421 Non-current assets Tangible fixed assets Leasehold improvement: net 51,929 **2 65,963 **2		Fiscal Year ended	Third Quarter ended
ASSETS Current assets Cash and cash equivalents Accounts receivable Inventories Other current assets Total current assets  Leasehold improvement: net Lease Equipment under Capital Intangible fixed assets Intangible fixed assets Goodwill Intangible assets  Total Tangible assets  Goodwill Other Intangible assets  Investments and other assets Investment securities Investments and other assets  Investment sacets Investments and other assets  Total Investments and other assets Investments and other assets Intal Investments and other assets Investments and other asse		March 31, 2022	December 31, 2022
Current assets         5,176,612         2,416,420           Accounts receivable         1,611,378         2,131,731           Inventories         1,263 **1         1,158 **1           Other current assets         814,825         392,110           Total current assets         7,604,080         4,941,421           Non-current assets         ***         4,941,421           Non-current assets         ***         51,929 **2         65,963 **2           Tangible fixed assets         ***         28,932 **2         33,621 **2           Furniture, fixtures and equipment : net         28,932 **2         33,621 **2           Lease Equipment under Capital         69,089         289,569           Total Tangible fixed assets         149,951         389,154           Intangible fixed assets         1,076,849         1,180,090           Goodwill         1,766,849         1,180,090           Other Intangible assets         282,050         55,233           Total Intangible assets         3,145,612         3,206,749           Investments and other assets         345,615         384,946           Other Investments and other assets         166,511         214,925           Total Investments and other assets         3,136,709         5,583,		(Thousand yen)	(Thousand yen)
Cash and cash equivalents       5,176,612       2,416,420         Accounts receivable       1,611,378       2,131,731         Inventories       1,263 **1       1,158 **1         Other current assets       814,825       392,110         Total current assets       7,604,080       4,941,421         Non-current assets       7,604,080       4,941,421         Non-current assets       1       51,929 **2       65,963 **2         Furniture, fixtures and equipment : net       28,932 **2       33,621 **2         Lease Equipment under Capital       69,089       289,569         Total Tangible fixed assets       149,951       389,154         Intangible fixed assets       1,786,713       1,971,425         Software       1,076,849       1,180,090         Other Intangible assets       282,050       55,233         Total Intangible assets       3,145,612       3,206,749         Investments and other assets       345,615       384,946         Other Investments and other assets       166,511       214,925         Total Investments and other assets       3,136,709       5,583,313         Total noncurrent assets       6,432,274       9,179,217         Deferred Assets       19,003       11,191	ASSETS		
Accounts receivable         1,611,378         2,131,731           Inventories         1,263 **1         1,158 **1           Other current assets         814,825         392,110           Total current assets         7,604,080         4,941,421           Non-current assets         7,604,080         4,941,421           Non-current assets         392,110         4,941,421           Non-current assets         51,929 **2         65,963 **2           Furniture, fixtures and equipment : net         28,932 **2         33,621 **2           Lease Equipment under Capital         69,089         289,569           Total Tangible fixed assets         149,951         389,154           Intangible fixed assets         1,786,713         1,971,425           Software         1,076,849         1,180,090           Other Intangible assets         282,050         55,233           Total Intangible assets         3,145,612         3,206,749           Investments and other assets         2,624,582         4,983,441           Deferred tax assets         345,615         384,946           Other Investments and other assets         166,511         214,925           Total Investments and other assets         3,136,709         5,583,313 <t< td=""><td>Current assets</td><td></td><td></td></t<>	Current assets		
Inventories         1,263 **1         1,158 **1           Other current assets         814,825         392,110           Total current assets         7,604,080         4,941,421           Non-current assets         ***           Tangible fixed assets         ***           Leasehold improvement : net         51,929 ***         65,963 ***           Furniture, fixtures and equipment : net         28,932 ***         33,621 ***           Lease Equipment under Capital         69,089         289,569           Total Tangible fixed assets         149,951         389,154           Intangible fixed assets         1,786,713         1,971,425           Software         1,076,849         1,180,090           Other Intangible assets         282,050         55,233           Total Intangible assets         3,145,612         3,206,749           Investments and other assets         3,145,612         3,206,749           Investments and other assets         345,615         384,946           Other Investments and other assets         166,511         214,925           Total Investments and other assets         3,136,709         5,583,313           Total noncurrent assets         6,432,274         9,179,217           Deferred Assets         19,0	Cash and cash equivalents	5,176,612	2,416,420
Other current assets         814,825         392,110           Total current assets         7,604,080         4,941,421           Non-current assets         7,604,080         4,941,421           Non-current assets         7,604,080         4,941,421           Non-current assets         51,929 **2         65,963 **2           Leasehold improvement : net         28,932 **2         33,621 **2           Lease Equipment under Capital         69,089         289,569           Total Tangible fixed assets         149,951         389,154           Intangible fixed assets         1,786,713         1,971,425           Software         1,076,849         1,180,090           Other Intangible assets         282,050         55,233           Total Intangible assets         3,145,612         3,206,749           Investments and other assets         3,145,612         3,206,749           Investments and other assets         345,615         384,946           Other Investments and other assets         166,511         214,925           Total Investments and other assets         3,136,709         5,583,313           Total noncurrent assets         6,432,274         9,179,217           Deferred Assets         19,003         11,191           <	Accounts receivable	1,611,378	2,131,731
Total current assets         7,604,080         4,941,421           Non-current assets         4,941,421           Tangible fixed assets         51,929 *2         65,963 *2           Furniture, fixtures and equipment : net         28,932 *2         33,621 *2           Lease Equipment under Capital         69,089         289,569           Total Tangible fixed assets         149,951         389,154           Intangible fixed assets         389,154         1,786,713         1,971,425           Goodwill         1,776,849         1,180,090         0           Other Intangible assets         282,050         55,233           Total Intangible assets         3,145,612         3,206,749           Investments and other assets         2,624,582         4,983,441           Deferred tax assets         345,615         384,946           Other Investments and other assets         166,511         214,925           Total Investments and other assets         3,136,709         5,583,313           Total noncurrent assets         6,432,274         9,179,217           Deferred Assets         19,003         11,191           Total deferred Assets         19,003         11,191	Inventories	1,263 *1	1,158 *1
Non-current assets         Tangible fixed assets       51,929 **2       65,963 **2         Furniture, fixtures and equipment : net       28,932 **2       33,621 **2         Lease Equipment under Capital       69,089       289,569         Total Tangible fixed assets       149,951       389,154         Intangible fixed assets       5000 **1,186,713       1,971,425         Goodwill       1,076,849       1,180,090         Other Intangible assets       282,050       55,233         Total Intangible assets       3,145,612       3,206,749         Investments and other assets       345,615       384,946         Other Investments and other assets       166,511       214,925         Total Investments and other assets       3,136,709       5,583,313         Total noncurrent assets       6,432,274       9,179,217         Deferred Assets       19,003       11,191         Stock issuance cost       19,003       11,191         Total deferred Assets       19,003       11,191	Other current assets	814,825	392,110
Tangible fixed assets       51,929 **2       65,963 **2         Furniture, fixtures and equipment : net       28,932 **2       33,621 **2         Lease Equipment under Capital       69,089       289,569         Total Tangible fixed assets       149,951       389,154         Intangible fixed assets       5000 **1,786,713       1,971,425         Software       1,076,849       1,180,090         Other Intangible assets       282,050       55,233         Total Intangible assets       3,145,612       3,206,749         Investments and other assets       3,145,612       3,206,749         Investment securities       2,624,582       4,983,441         Deferred tax assets       345,615       384,946         Other Investments and other assets       166,511       214,925         Total Investments and other assets       3,136,709       5,583,313         Total noncurrent assets       6,432,274       9,179,217         Deferred Assets       19,003       11,191         Total deferred Assets       19,003       11,191	Total current assets	7,604,080	4,941,421
Leasehold improvement : net       51,929 **2       65,963 **2         Furniture, fixtures and equipment : net       28,932 **2       33,621 **2         Lease Equipment under Capital       69,089       289,569         Total Tangible fixed assets       149,951       389,154         Intangible fixed assets       5000 **10000 **10000 **10000 **1000 **1000 **10000 **10000 **10000 **1000 **10000 **10000 *	Non-current assets		
Furniture, fixtures and equipment : net         28,932 **2         33,621 **2           Lease Equipment under Capital         69,089         289,569           Total Tangible fixed assets         149,951         389,154           Intangible fixed assets         389,154           Goodwill         1,786,713         1,971,425           Software         1,076,849         1,180,090           Other Intangible assets         282,050         55,233           Total Intangible assets         3,145,612         3,206,749           Investments and other assets         2,624,582         4,983,441           Deferred tax assets         345,615         384,946           Other Investments and other assets         166,511         214,925           Total Investments and other assets         3,136,709         5,583,313           Total noncurrent assets         6,432,274         9,179,217           Deferred Assets         19,003         11,191           Total deferred Assets         19,003         11,191	Tangible fixed assets		
Lease Equipment under Capital       69,089       289,569         Total Tangible fixed assets       149,951       389,154         Intangible fixed assets       389,154         Goodwill       1,786,713       1,971,425         Software       1,076,849       1,180,090         Other Intangible assets       282,050       55,233         Total Intangible assets       3,145,612       3,206,749         Investments and other assets       2,624,582       4,983,441         Deferred tax assets       345,615       384,946         Other Investments and other assets       166,511       214,925         Total Investments and other assets       3,136,709       5,583,313         Total noncurrent assets       6,432,274       9,179,217         Deferred Assets       19,003       11,191         Total deferred Assets       19,003       11,191	Leasehold improvement : net	51,929 **2	65,963 **2
Total Tangible fixed assets       149,951       389,154         Intangible fixed assets       1,786,713       1,971,425         Software       1,076,849       1,180,090         Other Intangible assets       282,050       55,233         Total Intangible assets       3,145,612       3,206,749         Investments and other assets       2,624,582       4,983,441         Deferred tax assets       345,615       384,946         Other Investments and other assets       166,511       214,925         Total Investments and other assets       3,136,709       5,583,313         Total noncurrent assets       6,432,274       9,179,217         Deferred Assets       19,003       11,191         Total deferred Assets       19,003       11,191	Furniture, fixtures and equipment : net	28,932 **2	33,621 **2
Intangible fixed assets       1,786,713       1,971,425         Software       1,076,849       1,180,090         Other Intangible assets       282,050       55,233         Total Intangible assets       3,145,612       3,206,749         Investments and other assets       2,624,582       4,983,441         Deferred tax assets       345,615       384,946         Other Investments and other assets       166,511       214,925         Total Investments and other assets       3,136,709       5,583,313         Total noncurrent assets       6,432,274       9,179,217         Deferred Assets       19,003       11,191         Total deferred Assets       19,003       11,191	Lease Equipment under Capital	69,089	289,569
Goodwill       1,786,713       1,971,425         Software       1,076,849       1,180,090         Other Intangible assets       282,050       55,233         Total Intangible assets       3,145,612       3,206,749         Investments and other assets       2,624,582       4,983,441         Deferred tax assets       345,615       384,946         Other Investments and other assets       166,511       214,925         Total Investments and other assets       3,136,709       5,583,313         Total noncurrent assets       6,432,274       9,179,217         Deferred Assets       19,003       11,191         Total deferred Assets       19,003       11,191	Total Tangible fixed assets	149,951	389,154
Software       1,076,849       1,180,090         Other Intangible assets       282,050       55,233         Total Intangible assets       3,145,612       3,206,749         Investments and other assets       2,624,582       4,983,441         Deferred tax assets       345,615       384,946         Other Investments and other assets       166,511       214,925         Total Investments and other assets       3,136,709       5,583,313         Total noncurrent assets       6,432,274       9,179,217         Deferred Assets       19,003       11,191         Total deferred Assets       19,003       11,191	Intangible fixed assets		
Other Intangible assets       282,050       55,233         Total Intangible assets       3,145,612       3,206,749         Investments and other assets       2,624,582       4,983,441         Deferred tax assets       345,615       384,946         Other Investments and other assets       166,511       214,925         Total Investments and other assets       3,136,709       5,583,313         Total noncurrent assets       6,432,274       9,179,217         Deferred Assets       19,003       11,191         Total deferred Assets       19,003       11,191	Goodwill	1,786,713	1,971,425
Total Intangible assets       3,145,612       3,206,749         Investments and other assets       2,624,582       4,983,441         Deferred tax assets       345,615       384,946         Other Investments and other assets       166,511       214,925         Total Investments and other assets       3,136,709       5,583,313         Total noncurrent assets       6,432,274       9,179,217         Deferred Assets       19,003       11,191         Total deferred Assets       19,003       11,191	Software	1,076,849	1,180,090
Investments and other assets       2,624,582       4,983,441         Deferred tax assets       345,615       384,946         Other Investments and other assets       166,511       214,925         Total Investments and other assets       3,136,709       5,583,313         Total noncurrent assets       6,432,274       9,179,217         Deferred Assets       19,003       11,191         Total deferred Assets       19,003       11,191	Other Intangible assets	282,050	55,233
Investment securities       2,624,582       4,983,441         Deferred tax assets       345,615       384,946         Other Investments and other assets       166,511       214,925         Total Investments and other assets       3,136,709       5,583,313         Total noncurrent assets       6,432,274       9,179,217         Deferred Assets       19,003       11,191         Total deferred Assets       19,003       11,191	Total Intangible assets	3,145,612	3,206,749
Deferred tax assets       345,615       384,946         Other Investments and other assets       166,511       214,925         Total Investments and other assets       3,136,709       5,583,313         Total noncurrent assets       6,432,274       9,179,217         Deferred Assets       19,003       11,191         Total deferred Assets       19,003       11,191	Investments and other assets		
Other Investments and other assets       166,511       214,925         Total Investments and other assets       3,136,709       5,583,313         Total noncurrent assets       6,432,274       9,179,217         Deferred Assets       19,003       11,191         Total deferred Assets       19,003       11,191	Investment securities	2,624,582	4,983,441
Total Investments and other assets       3,136,709       5,583,313         Total noncurrent assets       6,432,274       9,179,217         Deferred Assets       19,003       11,191         Total deferred Assets       19,003       11,191         Total deferred Assets       19,003       11,191	Deferred tax assets	345,615	384,946
Total noncurrent assets         6,432,274         9,179,217           Deferred Assets         19,003         11,191           Total deferred Assets         19,003         11,191	Other Investments and other assets	166,511	214,925
Deferred Assets         19,003         11,191           Total deferred Assets         19,003         11,191	Total Investments and other assets	3,136,709	5,583,313
Stock issuance cost         19,003         11,191           Total deferred Assets         19,003         11,191	Total noncurrent assets	6,432,274	9,179,217
Total deferred Assets 19,003 11,191	Deferred Assets		
	Stock issuance cost	19,003	11,191
TOTAL ASSETS 14,055,358 14,131,830	Total deferred Assets	19,003	11,191
	TOTAL ASSETS	14,055,358	14,131,830

(All the figures less than 1,000 are rounded down)

	Fiscal Year ended	Third Quarter ended	
	March 31, 2022	December 31, 2022	
	(Thousand yen)	(Thousand yen)	
LIABILITIES			
Current liabilities			
Accounts payable-trade	62,618	47,034	
Accounts payable-other	748,528	954,742	
Lease payable	69,089	289,569	
Income taxes payable	464,822	220,714	
Consumption taxes payable	90,498	48,615	
Other current liabilities	346,255	525,342	
Total current liabilities	1,781,813	2,086,018	
TOTAL LIABILITIES	1,781,813	2,086,018	
NET ASSETS			
Shareholders' equity			
Common stock	3,363,635	3,363,635	
Capital surplus	4,478,772	4,503,031	
Retained earnings	4,439,392	3,984,472	
Treasury stocks		△ <b>29</b>	
Total shareholders' equity	12,281,770	11,851,108	
Accumulated other comprehensive income			
Valuation difference on other securities	△ 513,787	△ <b>770,258</b>	
Foreign currency translation adjustments	36,309	399,762	
Total accumulated other comprehensive income	<u>△ 477,478</u>	△ 370,495	
Non-controlling shareholders' equity	469,252	565,198	
TOTAL NET ASSETS	12,273,545	12,045,811	
TOTAL LIABILITIES AND NET ASSETS	14,055,358	14,131,830	

(All the figures less than 1,000 are rounded down)

## (2) Quarterly Consolidated Statement of income

	Third Qu	ıarter	Third Qu	ıarter
	From April	1, 2021	From April	1, 2022
	To December	31, 2021	To December	31, 2022
		(Thousand yen)		(Thousand yen)
Sales		5,993,736		6,526,688
Cost of sales		2,750,243		3,054,325
Gross profit	_	3,243,493		3,472,362
Selling, general and administrative expenses	;	<b>%</b> 1 1,729,823	>>	1,955,232
Operating income		1,513,669		1,517,129
Non-operating income				
Interest income	157,207		115,882	
Dividends income	59,551		162,319	
Gain on sale of investment securities	26,918		18,494	
Other non-operating income	7,492	251,169	4,411	301,108
Non-operating expenses				
Foreign exchange losses	7,300		378	
Amortization of stock issuance cost	6,674		7,812	
Other non-operating expenses	1,527	15,501	10,175	18,366
Ordinary income		1,749,337		1,799,872
Extraordinary loss				
Loss on sale of investment securities	<b>%</b> 2 4,035		974	
Office transfer expenses	_		9,290	
Loss on valuation of crypto assets	_	4,035	5,924	16,189
Income before income taxes		1,745,302		1,783,682
Income taxes-current	496,380		477,593	
Income taxes-deferred	7,833	504,213	96,377	573,970
Net income		1,241,088		1,209,711
Net income Attributable To Non Controlling Interests		197,330		117,765
Net income attributable to owners of parent		1,043,757		1,091,945

(All the figures less than 1,000 are rounded down)

### Quarterly Consolidated Statement of Comprehensive income

	Third Q	uarter	Third Quarter	
	From April 1, 2021 To December 31, 2021		From April 1, 2022 To December 31, 2022	
		(Thousand yen)		(Thousand yen)
Net income		1,241,088		1,209,711
Other comprehensive income				
Valuation difference on available-for-sale securities	413,072		$\triangle$ 253,949	
Foreign currency translation adjustments	4,042	417,115	363,453	109,503
Comprehensive income		1,658,203		1,319,215
(Breakdown)	=		=	
Comprehensive income attributable to owners of the parent		1,427,051		1,198,928
Comprehensive income attributable to Non Controlling Into	erests	231,151		120,286

(All the figures less than 1,000 are rounded down)